

# MTN Nigeria Communications PLC Unaudited Condensed Consolidated Interim Financial Statements



# Condensed consolidated and separate financial statements

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# Financial Highlights

		Notes	For the three months period ended 31 March 2020 N'000	For the three months period ended 31 March 2019 N'000	% Change
Rever	nue	4	329,171,448	282,116,821	16.7
Opera	ating profit*		111,298,110	93,868,440	18.6
Profit	before tax		76,308,430	70,096,283	8.9
Profit	for the period		51,146,000	48,441,374	5.6
			As at 31 Mar 2020 N'000	As at 31 Mar 2019 N'000	% Change
Share	ecapital		407,090	646,510	(37.0)
Total	equity		195,700,154	144,685,559	35.3
Basic	/ diluted earnings per share (N)	28	2.51	2.38	5.6
Net as	ssets per share (N)		9.61	7.11	35.2
Stock	c Exchange Information				
Marke	et price per share as at period end (N)		90.00	-	
Marke	et capitalisation as at period end		1,831,906,170	-	
	per of shares issued and fully paid as riod end	28	20,354,513	20,354,513	

<sup>\*</sup>The growth of 18.6% in operating profit was impacted largely by increase in finance costs as a result of increased borrowings (March 2019: N250 billion, March 2020: N410 billion) leading to decline in growth of Profit before tax to 8.9%.



# Condensed consolidated and separate statement of profit or loss

For the three months period ended 31 March 2020

		Grou	р	Compa	any
		For the three mo	•	For the three me	-
In thousands of Nigerian Naira	Notes	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019
Revenue	4	329,171,448	282,116,821	329,163,675	281,570,024
Direct network operating costs Value added services costs Cost of handsets and accessories Interconnect costs Roaming costs Transmission costs Employee benefits Discounts and commissions Advertisements, sponsorships and sales promotions Other operating expenses Depreciation of property, plant and equipment Depreciation of right of use assets	8 6 7 10 11	(70,364,273) (3,706,288) (4,249,781) (28,018,528) (867,935) (1,490,006) (9,262,551) (16,048,018) (4,510,281) (17,136,802) (37,363,396) (16,018,927)	(59,479,281) (3,434,705) (2,587,028) (26,033,480) (756,889) (1,481,927) (6,922,583) (13,865,624) (4,193,290) (12,929,636) (35,784,981) (13,462,307)	(70,364,273) (3,706,288) (4,249,781) (28,018,528) (867,935) (1,490,006) (9,098,813) (16,019,903) (4,049,410) (16,712,626) (37,363,396) (16,018,927)	(59,420,339) (3,433,763) (2,587,028) (26,027,231) (749,749) (1,481,927) (6,922,583) (13,865,475) (4,193,290) (12,831,773) (35,784,981) (13,462,307)
Amortisation of intangible assets	12 _	(8,836,552)	(7,316,650)	(7,506,947)	(5,978,209)
Operating profit		111,298,110	93,868,440	113,696,842	94,831,369
Finance income Finance costs  Profit before tax	5 5 <u> </u>	5,695,062 (40,684,742) <b>76,308,430</b>	8,693,085 (32,465,242) <b>70,096,283</b>	5,690,308 (40,684,742) <b>78,702,408</b>	8,693,083 (32,465,242) <b>71,059,210</b>
Income tax expense	9	(25,162,430)	(21,654,909)	(25,880,624)	(21,963,635)
Profit for the period		51,146,000	48,441,374	52,821,784	49,095,575
Attributable to: Owners of the parent	_	51,146,000 <b>51,146,000</b>	48,441,374 <b>48,441,374</b>	52,821,784 <b>52,821,784</b>	49,095,575 <b>49,095,575</b>
Earnings per share - basic/diluted	28	N 2.51	N 2.38	N 2.60	N 2.41

The accompanying notes on pages 7 - 26 are an integral part of these condensed consolidated financial statements.



# Condensed consolidated and separate statement of comprehensive income

For the three months period ended 31 March 2020

	Group For the three months period ended		Company For the three months period ended	
In thousands of Nigerian Naira	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019
Profit for the period	51,146,000	48,441,374	52,821,784	49,095,575
Items that may be reclassified to profit or loss  Net fair value loss on financial assets held				
at FVOCI	(131,405)	(6,069)	(131,405)	(6,069)
Total comprehensive income for the period	51,014,595	48,435,305	52,690,379	49,089,506
Attributable to:				
Owners of the parent	51,014,595	48,435,305	52,690,379	49,089,506
	51,014,595	48,435,305	52,690,379	49,089,506

Financial assets classified as financial assets at fair value through other comprehensive income are Federal Government treasury bills investments which are exempted from company income tax.

The accompanying notes on pages 7 - 26 are an integral part of these condensed consolidated financial statements.



# Condensed consolidated and separate statement of financial position

As at 31 March 2020

		Group		Company	
In thousands of Nigerian Naira	Notes	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
ASSETS					
Non-current assets					
Property, plant and equipment	10	609,574,807	625,095,789	609,574,807	625,095,789
Intangible assets	12	113,470,538	120,946,914	77,925,270	84,072,042
Right of use assets	11	534,650,759	500,067,655	534,650,759	500,067,655
Investment in subsidiaries	13	-	-	45,578,000	45,578,000
Other non-current assets	14	17,224,185	16,996,726	17,224,185	16,996,726
	•	1,274,920,289	1,263,107,084	1,284,953,021	1,271,810,212
Current assets	•				
Inventories	16	736,146	909,577	736,146	909,577
Trade and other receivables	17	63,075,192	52,400,096	65,332,928	53,594,201
Current investments	15	74,542,296	54,826,569	74,542,296	54,826,569
Restricted cash	18	39,534,670	38,049,589	39,484,670	37,999,589
Cash and cash equivalents	19	178,985,136	116,277,629	177,145,656	114,301,003
	•	356,873,440	262,463,460	357,241,696	261,630,939
Total assets	-	1,631,793,729	1,525,570,544	1,642,194,717	1,533,441,151
EQUITY	•				
Share capital	27	407,090	407,090	407,090	407,090
Share premium	27	17,216,293	17,216,293	17,216,293	17,216,293
Retained profit		177,687,015	126,541,015	195,940,637	143,118,853
Other reserves		389,756	521,161	389,756	521,161
	-	195,700,154	144,685,559	213,953,776	161,263,397
LIABILITIES					
Non-current liabilities					
Borrowings	20	360,059,488	380,088,780	360,059,488	380,088,779
Lease liabilities	24	517,958,452	481,434,369	517,958,452	481,434,369
Deferred tax and other non-current liabilities	23	114,931,287	121,667,163	108,102,773	114,120,456
liabilities	-	992,949,227	983,190,312	986,120,713	975,643,604
Current liabilities	-		. , –		
Trade and other payables	21	178,987,875	190,440,496	178,655,271	189,641,572
Current tax payable	25	97,867,466	65,625,921	97,557,625	65,325,408
Borrowings	20	50,197,579	32,453,044	50,197,579	32,453,044
Lease liabilities	24	40,463,341	35,099,787	40,463,341	35,099,787
Other current liabilities	22	75,628,088	74,075,425	75,246,412	74,014,339
	-	443,144,349	397,694,673	442,120,228	396,534,150
Total liabilities	=	1,436,093,575	1,380,884,985	1,428,240,941	1,372,177,754
Total equity and liabilities					

The accompanying notes on pages 7 - 26 are an integral part of these condensed consolidated financial statements.

The condensed financial statements were approved by the Board of Directors on the 27 April 2020 and signed on behalf of the Board of Directors by:

Lloo

Ferdinand Moolman Chief Executive Officer FRC/2016/IODN/00000015147



Modupe Kadri Chief Financial Officer FRC/2020/001/00000020737



# Condensed consolidated and separate statement of changes in equity

For the three months period ended 31 March 2020

# Attributable to owners of the parent

In thousands of Nigerian Naira	Share capital	Share premlum	Total share capital	Other reserves	Retained profit	Total Equity
Group						
Balance at 1 January 2019 Profit for the period Other comprehensive income	646,510 -	64,498,466	65,144,976 -	<b>6,069</b> - (6,069)	<b>154,201,270</b> 48,441,374	219,352,315 48,441,374 (6,069)
Dividends paid	- -	- -	- -	(0,009)	(73,000,000)	(73,000,000)
Balance at 31 March 2019	646,510	64,498,466	65,144,976	-	129,642,644	194,787,620
Balance at 1 January 2020 Profit for the period	407,090 -	17,216,293 -	17,623,383	521,161 -	<b>126,541,015</b> 51,146,000	144,685,559 51,146,000
Other comprehensive income		-		(131,405)	-	(131,405)
Balance at 31 March 2020	407,090	17,216,293	17,623,383	389,756	177,687,015	195,700,153
Company						
Balance at 1 January 2019 Profit for the period Other comprehensive income Dividends paid	646,510 - - -	64,498,466 - - -	65,144,976 - - -	<b>6,069</b> - (6,069)	154,201,270 49,095,575 - (73,000,000)	219,352,315 49,095,575 (6,069) (73,000,000)
Balance at 31 March 2019	646,510	64,498,466	65,144,976	(0)	130,296,845	195,441,820
Balance at 1 January 2020 Profit for the period Other comprehensive income	407,090 - -	17,216,293 - -	17,623,383 - -	<b>521,161</b> - (131,405)	<b>143,118,853</b> 52,821,784	161,263,397 52,821,784 (131,405)
Balance at 31 March 2020	407,090	17,216,293	17,623,383	389,756	195,940,637	213,953,776

Included in other reserves is Capital Redemption Reserve Fund (CRRF) of N239.4 million, a sum equal to the nominal amount of the par value of the redeemable preference shares redeemed in 2019

The accompanying notes on pages 7 - 26 are an integral part of these condensed consolidated financial statements.



# Condensed consolidated and separate statement of cash flows

For the three months period ended 31 March 2020

		Grou	p	Company	
		For the perio	d ended	For the perio	d ended
In thousands of Nigerian Naira	Notes	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019
Cash flows from operating activities:					
Cash generated from operations	26	153,744,132	122,679,793	153,758,707	122,626,228
Finance costs paid		(28,305,335)	(24,761,469)	(28,305,336)	(24,761,469)
Interest received		3,189,467	4,110,075	3,184,713	4,110,075
Dividends paid		-	(73,000,000)	-	(73,000,000)
Regulatory fine paid	_	<u> </u>	(55,000,000)	-	(55,000,000)
Net cash generated from/(used in) operating activities	_	128,628,264	(25,971,601)	128,638,084	(26,025,166)
Cash flows from investing activities:					
Acquisition of property, plant and equipment		(24,867,939)	(58,115,552)	(24,867,937)	(58,115,552)
Acquisition of right of use assets		(849,554)	(118,170)	(849,554)	(118,170)
Proceeds from disposal of property, plant and					
equipment		124,305	210,539	124,305	210,539
Acquisition of intangible assets		(1,326,189)	(427,088)	(1,330,270)	(427,088)
Investment in treasury bills, bonds and foreign deposits		(19,604,430)	3,745,540	(19,473,025)	3,745,540
Movement in restricted cash		(1,485,081)	15,367,108	(1,485,081)	15,367,108
Net cash used in investing activities	=	(48,008,888)	(39,337,623)	(47,881,563)	(39,337,623)
Cash flows from financing activities:	_				
Proceeds from borrowings		_	101,701,422	_	101,701,422
Repayment of borrowings		(4,443,726)	(24,792,191)	(4,443,726)	(24,792,191)
Repayment of lease liability	24	(14,095,466)	(10,185,208)	(14,095,466)	(10,185,208)
Net cash flow (used in)/generated from	_				
financing activities	_	(18,539,192)	66,724,023	(18,539,193)	66,724,023
Net increase/(decrease) in cash and cash					
equivalents		62,080,184	1,414,799	62,217,328	1,361,234
Cash and cash equivalents at beginning of the					
period		116,277,629	53,011,748	114,301,003	52,604,836
Exchange gain/(loss) on cash and cash equivalents		627,324	(75,426)	627,324	(75,426)
Cash and cash equivalents at end of the period	<del>-</del>	178,985,137	54,351,121	177,145,655	53,890,644
•	-				

The accompanying notes on pages 7 - 26 are an integral part of these condensed consolidated financial statements.



For the three months period ended 31 March 2020

#### 1 General information

MTN Nigeria Communications Plc formerly MTN Nigeria Communications Limited, (the Company) together with its subsidiaries (the Group) carry on the business of building and operating GSM Cellular Network Systems and other related services nationwide in Nigeria.

MTN Nigeria Communications Plc's subsidiaries are XS Broadband Limited, Visafone Communications Limited and Yello Digital Financial Services Limited. Their principal activities are the provision of broadband fixed wireless access service, high quality telecommunication services and mobile financial services (fintech) respectively. Visafone Communications Limited is currently undergoing liquidation.

#### 2 Basis of preparation

These condensed consolidated and company interim financial statements for the three months period ended 31 March 2020 have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS) 34 Interim Financial Reporting.

The interim report does not include all the notes of the type normally included in annual financial statements. Accordingly, this report is to be read in conjunction with the annual financial statements for the year ended 31 December 2019 which has been prepared in accordance with International Financial Reporting Standards (IFRS).

The accounting policies applied in the preparation of the condensed consolidated interim financial statements are consistent with those of the previous financial year except for the adoption of new accounting standards set out below.

#### 3 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the **Group's** other components, whose operating results are reviewed regularly by the Executive Committee (EXCOM), to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available. All costs that are directly traceable to the operating segments are allocated to the segment concerned.

The Group has identified three reportable segments that are used by the Executive Committee (EXCOM) to make key operating decisions. All operating segment results are reviewed regularly by EXCOM to make decisions about resources to be allocated and to assess its performance. The reportable segments are largely grouped according to customer type for which discrete financial information is available. The customer segments are as follows:

- Consumer Business Unit (CBU)
- Enterprise Business Unit (EBU)
- Wholesale Business Unit (WBU)

Operating results are reported and reviewed regularly by the EXCOM and include items directly attributable to a segment.

Customer segments	Description
Consumer Business Unit (CBU)	It consists of subscribers sitting in value propositions and tariff plans dedicated to three sub segments: Youth, High Value and Mass segments. All MTN customers are assumed to fall within CBU except where otherwise stated.
Enterprise Business Unit (EBU)	Enterprise customers are mostly corporate and small medium organisations whose business requires our products, services and solutions to serve their everyday business needs.
Wholesale Business Unit (WBU)	The Wholesale business, serves customers who buy MTN telecom products in bulk with the intention to re-sell these products (mobile or fixed) to their external clients.



For the three months period ended 31 March 2020

#### 3 Segment information (continued)

A key performance measure of the Group is gross margin. This is defined as revenue less direct costs. The table below presents revenue, direct costs and gross margin for the **Group's** operating segments for the three months ended 31 March 2020 and 31 March 2019.

#### Information about reportable segments

#### For the three months period ended

	CBU N'000	EBU N'000	WBU N'000	TOTAL N'000
31 March 2020				
Segment revenue	283,287,683	34,895,831	10,987,934	329,171,448
Direct costs	(55,435,104)	(4,327,872)	(274,698)	(60,037,675)
Gross margin	227,852,579	30,567,958	10,713,236	269,133,773
31 March 2019				
Segment revenue	239,551,871	33,004,188	9,560,762	282,116,821
Direct costs	(49,832,357)	(3,404,414)	(239,019)	(53,475,790)
Gross margin	189,719,514	29,599,774	9,321,743	228,641,031

#### Reconciliation of reportable segment revenue and profit or loss

#### Revenues

There are no significant reconciling items between the reportable segment revenue and total revenue for the period.

#### Profit or loss

	For the period ended			
In thousands of Nigerian Naira	31 Mar 2020	31 Mar 2019		
Segment gross margin	269,133,773	228,641,031		
Unallocated items:				
- Operating expenses	(95,616,789)	(78,184,754)		
- Depreciation & amortisation	(62,218,875)	(56,563,938)		
- Finance income	5,695,062	8,693,085		
- Finance expense	(40,684,742)	(32,465,242)		
Profit before taxation	76,308,429	70,120,181		

#### Segment assets and liabilities

The Group has not provided information on reportable segment assets and liabilities as they are not part of the items regularly reviewed by the Executive Committee (EXCOM) to make operating decisions.



For the three months period ended 31 March 2020

		Group	Group		Company		
		For the three months	s period ended	For the three months ended			
	In thousands of Nigerian Naira	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019		
4.	Revenue						
	Voice	194,038,017	182,817,627	194,038,017	182,440,616		
	Data	74,009,105	46,563,287	74,009,105	46,406,516		
	SMS	3,337,005	3,668,701	3,337,005	3,659,147		
	Interconnect and roaming	33,600,384	28,856,102	33,600,384	28,856,078		
	Handset and accessories	631,792	560,896	631,792	560,862		
	Digital	9,294,799	8,290,979	9,294,799	8,287,920		
	Value added service	11,381,195	8,497,754	11,381,195	8,497,679		
	Other revenues	2,879,150	2,861,475	2,871,378	2,861,205		
		329,171,448	282,116,821	329,163,675	281,570,024		

Data revenue excludes roaming data, roaming data is reported under interconnect and roaming.

Other revenue comprises revenue from cloud and infrastructure services, information and communication technology (ICT) revenue. Lease rental income from sites leased to other telecom operators is now reported as part of Other revenue. 2019 comparatives have been updated to reflect this reclassification.

### 5. Finance income and finance costs

# Recognised in profit or loss

_		
-	inance	income

	40,684,742	32,465,242	40,684,742	32,465,242
Currency swap loss	247,864		247,864	_
Foreign exchange loss	4,794,910	3,426,279	4,794,910	3,426,279
Time value accretion on regulatory fine	-	3,617,640	-	3,617,640
Net loss on FVTPL investments	414,738	18,208	414,738	18,208
Interest expense - banking fees	466,297	684,985	466,297	684,985
Interest expense - leases	18,584,381	16,768,152	18,584,381	16,768,152
Interest expense - borrowings	16,176,552	7,949,979	16,176,552	7,949,979
Finance costs				
	5,695,062	8,693,085	5,690,308	8,693,083
Foreign exchange gain	2,637,094	4,529,476	2,637,094	4,529,476
Currency swap gain	-	103,000	-	103,000
Interest income on related parties receivables	1,593	4,805	1,593	4,805
Net gain on FVOCI investments	373,479	27,381	373,479	27,381
Net gain on FVTPL investments	-	82,144	-	82,144
Interest income on amortised cost investments	1,126,973	2,554,714	1,126,973	2,554,714
Interest income on bank deposits	1,555,923	1,391,564	1,551,169	1,391,562
Finance income				



For the three months period ended 31 March 2020

		Gre	oup	Company		
	In thousands of Nigerian Naira	For the period ended 31 Mar 2020	For the period ended 31 Mar 2019	For the period ended 31 Mar 2020	For the period ended 31 Mar 2019	
6	Employee benefits					
	Salaries and wages Post-employment benefits - pension - defined	7,242,593	5,997,056	7,078,855	5,997,056	
	contribution plan	443,362	393,550	443,362	393,550	
	Other staff costs	1,576,596	531,977	1,576,596	531,977	
		9,262,551	6,922,583	9,098,813	6,922,583	

Other staff costs comprises of mortgage subsidy, long service award, termination benefits, reward and recognition, Group life insurance, medical expenses.

# 7 Other operating expenses

Directors' emoluments	102,742	60,370	102,742	60,370
Fixed assets written off	418	-	418	-
Impairment of property, plant and equipment	1,045,314	-	1,045,314	-
Impairment losses on contract with customers Information technology development levy and MTN	592,500	717,935	592,500	690,738
Foundation	1,315,664	1,201,418	1,315,664	1,201,418
Insurance cost	359,766	355,947	359,766	355,947
Professional fees	5,662,204	5,545,277	5,264,803	5,489,724
Maintenance cost	3,648,493	3,193,667	3,648,493	3,193,199
Rent, rates, utilities and other office running cost	2,972,894	508,021	2,972,894	505,104
Trainings, travels and entertainment cost	600,866	792,567	574,185	792,567
Audit fees	77,336	82,300	77,336	71,000
Loss on disposal of property, plant and equipment	354,465	76,270	354,465	76,270
Other expenses	404,141	395,862	404,046	395,435
_	17,136,802	12,929,636	16,712,626	12,831,773

Other expenses include bank charges, subscriptions, office refreshments and security costs.

# 8 Direct network operating costs

Regulatory fees	8,199,008	7,385,683	8,199,008	7,372,402
Annual numbering plan	291,027	281,601	291,027	244,256
BTS leases*	49,806,169	39,700,558	49,806,169	39,700,558
Network maintenance	12,068,070	12,111,440	12,068,070	12,103,122
	70,364,273	59,479,281	70,364,273	59,420,339

<sup>\*</sup>Following the adoption of IFRS 16 Leases, BTS lease expense relates to the non-lease components (power and maintenance) of the tower lease contracts which are recognised as an expense in profit or loss as they are incurred.



For the three months period ended 31 March 2020

		Gro	oup	Company		
		For the period	For the period	For the period	For the period	
		ended	ended	ended	ended	
	In thousands of Nigerian Naira	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019	
9	Income tax expense					
	Current tax					
	Company income tax	29,526,665	12,267,241	29,526,665	12,198,631	
	Education tax	2,701,618	1,820,388	2,701,618	1,820,388	
	Nigerian Police Trust Fund*	3,935	-	3,935	_	
		32,232,217	14,087,629	32,232,217	14,019,019	
	Deferred tax					
	Deferred tax (credit)/charge	(7,069,787)	7,567,280	(6,351,594)	7,944,615	
		(7,069,787)	7,567,280	(6,351,594)	7,944,615	
	Tax expense for the period	25,162,430	21,654,909	25,880,624	21,963,635	

<sup>\*</sup>The Nigeria Police Trust Fund Act 2019 was introduced in 2019. The Act imposes a levy of 0.005% on the "net profit" of companies operating business in Nigeria. The levy is calculated based on the 0.005% of profit before tax.

#### 9.1 Tax rate reconciliation

The table below explains the differences between the expected tax expense on continuing operations, at the Nigerian statutory tax rate of 30% (2019: 30%) and the Company's total tax expense for each year. The income tax charge for the period is reconciled to the effective rate of taxation in Nigeria as follows:

Group		Company		
For the period	For the period	For the period	For the period	
ended	ended	ended	ended	
31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019	
76,308,430	70,096,283	78,702,408	71,059,210	
25,162,430	21,654,909	25,880,624	21,963,635	
32.97%	30.93%	32.88%	30.91%	
%	%	%	%	
30.00	30.00	30.00	30.00	
0.41	1.55	0.40	(0.40)	
0.91	(0.40)	0.89	1.53	
(1.08)	(2.21)	(1.04)	(2.18)	
(0.44)	(1.09)	(0.43)	(1.08)	
3.16	3.16	3.07	3.11	
0.01	(0.07)	0.01	(0.07)	
32.97	30.93	32.88	30.91	
	For the period ended 31 Mar 2020  76,308,430 25,162,430 32.97%  % 30.00 0.41 0.91 (1.08) (0.44) 3.16 0.01	For the period ended 31 Mar 2020 For the period ended 31 Mar 2019  76,308,430 70,096,283 25,162,430 21,654,909 32.97% 30.93%  % % 30.00 30.00 0.41 1.55 0.91 (0.40) (1.08) (2.21) (0.44) (1.09) 3.16 3.16 0.01 (0.07)	For the period ended         For the period ended         For the period ended         For the period ended           31 Mar 2020         31 Mar 2019         31 Mar 2020           76,308,430         70,096,283         78,702,408           25,162,430         21,654,909         25,880,624           32.97%         30.93%         32.88%           %         %         %           30.00         30.00         30.00           0.41         1.55         0.40           0.91         (0.40)         0.89           (1.08)         (2.21)         (1.04)           (0.44)         (1.09)         (0.43)           3.16         3.16         3.07           0.01         (0.07)         0.01	

<sup>\*</sup>Investment allowance are allowances in respect of Network and IS Equipment additions during the period.

<sup>\*\*</sup>Exempt income represents income from FGN Bonds and Treasury Bills not taxable.



## Notes to the condensed consolidated and separate financial statements

For the three months period ended 31 March 2020

## 10 Property, plant and equipment - Total

Group	Land and buildings	Leasehold improvements	Network Infrastructure	Information systems, furniture and office equipment	Capital work-in- progress	Motor vehicles	Total
In thousands of Nigerian Naira				oquip			
Balance at 31 December 2019							_
Cost	31,643,553	21,841,122	1,202,250,583	44,930,722	36,857,308	5,961,797	1,343,485,085
Accumulated depreciation and impairment	(20,069,087)	(7,082,744)	(658,695,118)	(28,533,820)	-	(4,008,527)	(718,389,296)
Net book value	11,574,466	14,758,378	543,555,465	16,396,902	36,857,308	1,953,270	625,095,789
Cost							
Balance at 1 January 2020	31,643,553	21,841,122	1,202,250,583	44,930,722	36,857,308	5,961,797	1,343,485,085
Additions	40,168	26,833	642,257	629,242	22,032,493	-	23,370,993
Reclassifications	40,870	6,528	24,251,418	614,664	(24,917,559)	-	(4,080)
Disposals		-	(133,889,386)	(3,134,881)	(454,686)	-	(137,478,953)
Balance at 31 March 2020	31,724,591	21,874,483	1,093,254,872	43,039,747	33,517,556	5,961,797	1,229,373,045
Balance at 1 January 2020	(20,069,087)	(7,082,744)	(658,695,118)	(28,533,820)	_	(4,008,527)	(718,389,296)
Depreciation for the period	(277,547)	(372,440)	(34,129,803)	(2,456,439)	-	(127,166)	(37,363,396)
Impairment	-	-	(1,045,314)	-	-	-	(1,045,314)
Disposals		-	133,873,200	3,126,567	-	-	136,999,767
Balance at 31 March 2020	(20,346,634)	(7,455,184)	(559,997,035)	(27,863,692)	-	(4,135,693)	(619,798,238)
Carrying amounts							
At 31 December 2019	11,574,466	14,758,378	543,555,465	16,396,902	36,857,308	1,953,270	625,095,789
At 31 March 2020	11,377,957	14,419,299	533,257,836	15,176,055	33,517,556	1,826,104	609,574,807

Reclassification relates to assets moved from capital work in progress to network infrastructure and other categories of property, plant and equipment and assets reclassified from property, plant and equipment to intangible assets.



## Notes to the condensed consolidated and separate financial statements

For the three months period ended 31 March 2020

## 10 Property, plant and equipment - Total

Company	Land and buildings	Leasehold Improvements	Network Infrastructure	Information systems, furniture and office equipment	Capital work-in- progress	Motor vehicles	Total
In thousands of Nigerian Naira				1 1			
Balance at 31 December 2019 Cost	31,643,553	21,841,122	1,202,250,583	44,930,722	36,857,308	5,961,797	1,343,485,085
Accumulated depreciation and impairment	(20,069,087)	(7,082,744)	(658,695,118)	(28,533,820)	-	(4,008,527)	(718,389,296)
Net book value	11,574,466	14,758,378	543,555,465	16,396,902	36,857,308	1,953,270	625,095,789
Cost							
Balance at 1 January 2020 Additions Reclassifications Disposals	<b>31,643,553</b> 40,168 40,870	<b>21,841,122</b> 26,833 6,528	<b>1,202,250,583</b> 642,257 24,251,418 (133,889,386)	<b>44,930,722</b> 629,242 614,664 (3,134,881)	<b>36,857,308</b> 22,032,493 (24,917,559) (454,686)	5,961,797 - - -	1,343,485,085 23,370,993 (4,080) (137,478,953)
Balance at 31 March 2020	31,724,591	21,874,483	1,093,254,872	43,039,747	33,517,556	5,961,797	1,229,373,045
Balance at 1 January 2020 Depreciation for the period Impairment Disposals	(20,069,087) (277,547) -	<b>(7,082,744)</b> (372,440)	(658,695,118) (34,129,803) (1,045,314) 133,873,200	(28,533,820) (2,456,439) - 3,126,567	- - -	<b>(4,008,527)</b> (127,166) -	(718,389,296) (37,363,396) (1,045,314) 136,999,767
Balance at 31 March 2020	(20,346,634)	(7,455,184)	(559,997,035)	(27,863,692)	-	(4,135,693)	(619,798,238)
Carrying amounts							
At 31 December 2019	11,574,466	14,758,378	543,555,465	16,396,902	36,857,308	1,953,270	625,095,789
At 31 March 2020	11,377,957	14,419,299	533,257,836	15,176,055	33,517,556	1,826,104	609,574,807

Reclassification relates to assets moved from capital work in progress to network infrastructure and other categories of property, plant and equipment and assets reclassified from property, plant and equipment to intangible assets.



For the three months period ended 31 March 2020

# 11 Right of use assets

Group and Company	Network Infrastructure	Base station land	Buildings	Office equipment	Motor vehicles	Total
In thousands of Nigerian Naira	init asti actars	шпа		oquipiniont	VOI 110103	
Balance at 31 December 2019						
Cost	541,457,408	8,417,420	6,528,732	417,388	64,048	556,884,996
Accumulated depreciation and	(E2 402 000)	(2 5 4 2 0 4 7)	(1 405 007)	(120 11E)	(14450)	(E4 017 241)
impairment Net book value	(52,693,900) <b>488,763,508</b>	(2,543,847) <b>5,873,573</b>	(1,425,827) <b>5,102,905</b>	(139,115) <b>278,273</b>	(14,652) <b>49,396</b>	(56,817,341)
Net book value	400,703,500	5,673,573	5,102,905	270,273	49,390	500,007,055
Cost						
Balance at 1 January 2020	541,457,408	8,417,420	6,528,732	417,388	64,048	556,884,996
Additions	49,739,217	772,751	90,064	-	-	50,602,032
Balance at 31 March 2020	591,196,625	9,190,171	6,618,796	417,388	64,048	607,487,028
Depreciation						
Balance at 1 January 2020	(52,693,900)	(2,543,847)	(1,425,827)	(139,115)	(14,652)	(56,817,341)
Depreciation for the period	(14,675,024)	(855,307)	(450,027)	(34,589)	(3,981)	(16,018,927)
Balance at 31 March 2020	(67,368,924)	(3,399,154)	(1,875,854)	(173,704)	(18,633)	(72,836,268)
Carrying amounts						
At 1 January 2020	488,763,508	5,873,573	5,102,905	278,273	49,396	500,067,655
At 31 March 2020	523,827,701	5,791,017	4,742,943	243,684	45,415	534,650,759



For the three months period ended 31 March 2020

## 12 Intangible assets

<b>Group</b> In thousands of Nigerian Naira	Goodwill	Licences	Software	Capital WIP	Total
Balance at 31 December 2019					
Cost	10,016,039	184,423,724	62,051,240	5,197,207	261,688,210
Accumulated amortisation and impairment	-	(109,323,646)	(31,417,650)	-	(140,741,296)
Net book value	10,016,039	75,100,078	30,633,590	5,197,207	120,946,914
Cost					
Balance at 1 January 2020	10,016,039	184,423,724	62,051,240	5,197,207	261,688,210
Additions	=	=	580,991	806,776	1,387,767
Reclassification Disposals	-	(31,670)	1,872,610 (10,022,999)	(1,868,530)	4,080
Balance at 31 March 2020	10,016,039	184,392,054	54,481,842	4,135,453	(10,054,668) 253,025,389
Accumulated amortisation and impairment					
Balance at 1 January 2020	-	(109,323,646)	(31,417,650)	-	(140,741,296)
Amortisation for the period	-	(3,989,767)	(4,846,784)	-	(8,836,552)
Disposals	<u>-</u> _	-	10,022,997	<u> </u>	10,022,997
Balance at 31 March 2020	-	(113,313,413)	(26,241,437)	_	(139,554,851)
CarryIng amounts					
At 31 December 2019	10,016,039	75,100,078	30,633,590	5,197,207	120,946,914
At 31 March 2020	10,016,039	71,078,641	28,240,405	4,135,453	113,470,538
Company					
Balance at 31 December 2019					
Cost	-	135,667,646	62,186,335	5,197,207	203,051,188
Accumulated amortisation and impairment  Net book value		(87,458,072)	(31,521,074)		(118,979,146)
Net book value		48,209,574	30,665,261	5,197,207	84,072,042
Cost					
Balance at 1 January 2020	-	135,667,646	62,186,335	5,197,207	203,051,188
Additions Reclassification	=	=	549,321	806,776	1,356,097
Disposals	-	-	1,872,610 (10,022,999)	(1,868,530)	4,080 (10,022,999)
Balance at 31 March 2020	-	135,667,646	54,585,267	4,135,453	194,388,366
Accumulated amortisation and impairment					
Balance at 1 January 2020	-	(87,458,072)	(31,521,074)	-	(118,979,146)
Amortisation for the year	-	(2,660,163)	(4,846,784)	=	(7,506,947)
Disposals	<u> </u>		10,022,997	<u> </u>	10,022,997
Balance at 31 March 2020	-	(90,118,235)	(26,344,861)		(116,463,096)
Carrying amounts					
At 31 December 2019		48,209,574	30,665,261	5,197,207	84,072,042
At 31 March 2020	=	45,549,411	28,240,406	4,135,453	77,925,270

Reclassification relates to items reclassified from property, plant and equipment to intangible assets. Goodwill relates to the acquisition of Visafone Communications Limited.



For the three months period ended 31 March 2020

		Group	)	Compa	ny
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
13	Investment in subsidiaries				
	Visafone Communications Limited	=	=	43,778,000	43,778,000
	XS Broadband Limited	-	-	500,000	500,000
	Yello Digital Financial Services Limited	<u> </u>	-	1,800,000	1,800,000
	Total investment	-	-	46,078,000	46,078,000
	Impairment (XS Broadband Ltd)	=	-	(500,000)	(500,000)
		-	-	45,578,000	45,578,000
14	Other non current assets				
	Contract acquisition costs	5,514,274	4,851,490	5,514,274	4,851,490
	Non current prepayments	11,709,910	12,145,236	11,709,910	12,145,236
		17,224,185	16,996,726	17,224,185	16,996,726
15	Current investments				
	US Dollar deposits held at amortised cost	18,127,319	11,852,750	18,127,319	11,852,750
	Treasury bills held at amortised cost	30,330,986	33,204,013	30,330,986	33,204,013
	Treasury bills and bonds held at FVOCI	8,145,886	6,135,782	8,145,886	6,135,782
	Treasury bills and bonds held at FVTPL	17,938,105	3,634,024	17,938,105	3,634,024
		74,542,296	54,826,569	74,542,296	54,826,569
16	Inventories				
	Handsets and accessories	573,938	658,172	573,938	658,172
	Starter packs	653,517	436,140	653,517	436,140
		1,227,455	1,094,312	1,227,455	1,094,312
	Inventory write-down	(491,309)	(184,735)	(491,309)	(184,735)
		736,146	909,577	736,146	909,577
	There was an inventory write down of N306.57 n profit and loss.	nillion recognised in th	ne cost of handsets	and accessories in	the statement of
17	Trade and other receivables				
	Trade receivables	38,346,159	30,813,196	38,061,563	29,663,338
	Trade receivables - related parties	9,454,600	12,490,278	11,612,287	14,384,864
	Allowance for expected credit losses	(6,865,006)	(6,272,506)	(6,447,220)	(5,854,719)
	Net trade receivables	40,935,752	37,030,968	43,226,629	38,193,483
	Sundry receivables and advances	160,305	217,438	160,305	217,438
	Other receivables	10,045,258	9,995,588	10,013,963	10,029,024
	Non-financial instruments				
	Prepayments	23,643,786	17,301,338	23,641,940	17,299,492
	Less: non current prepayments	(11,709,910)	(12,145,236)	(11,709,910)	(12,145,236)
	Trade and other receivables	63,075,192	52,400,096	65,332,928	53,594,201
18	Restricted cash				
	Restricted cash deposits	39,534,670	38,049,589	39,484,670	37,999,589
	·				

Restricted cash represents deposits with banks to secure Letters of Credit and collateral against repayment on borrowings. Also included in restricted cash is the retention fee on purchase of Visafone Communications Limited.



For the three months period ended 31 March 2020

		Group		Company		
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019	
19	Cash and cash equivalents				_	
	Cash and cash equivalents consist of:					
	Bank balances	44,487,799	40,477,629	42,745,656	38,501,003	
	Short-term deposits	134,497,337	75,800,000	134,400,000	75,800,000	
	_	178,985,136	116,277,629	177,145,656	114,301,003	
20	Borrowings					
	The maturity of the loans is as follows:					
	Payable within one year (included in current liabilities)	50,197,579	32,453,044	50,197,579	32,453,044	
	More than one year but not exceeding two years	81,529,082	82,210,969	81,529,082	82,210,969	
	More than two years but not exceeding five years	211,441,510	212,666,964	211,441,510	212,666,964	
	More than five years	67,088,895	85,210,846	67,088,895	85,210,846	
	Amounts included in non-current liabilities	360,059,488	380,088,780	360,059,488	380,088,779	

### 20.1 Summary of borrowing arrangements

MTN Nigeria has a loan portfolio with a consortium of local banks, foreign banks and export development agencies. The details of the facilities are as follows:

Facility		Outstanding balance as at 31 March 2020
Local facility M	N200 billion local currency term loan maturing in 2025, variable interest loan, linked to average 3-Month NIBOR plus a margin of 1.75%.	N200 billion
Local facility N	N200 billion local currency term loan maturing in 2026, variable interest loan, linked to average 3-Month NIBOR plus a margin of 1.75%.	N180 billion
Foreign facility H	USD 329 million Export Credit Agency backed Facility from KfW-IPEX Bank and Citibank. The first tranche (H1) of the loan totalling \$87m has been drawn while the remaining tranches (H2 and H3) expired undrawn. H1 and H3 are variable interest loan facilities linked to the 6-Month LIBOR plus a 1.15% margin, while H2 is a fixed interest rate loan at 2.18% p.a.	USD 34.1 million
Foreign facility J	Syndicated Buyer's Credit Facility with floating interest rate Facilities at 6-Month LIBOR plus a margin of 5.5%.	USD 50.8 million

		Grou	Company		
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020 ·	31 Dec 2019
21	Trade and other payables				_
	Trade payables	41,242,023	27,462,995	41,224,799	27,293,296
	Trade payables - related parties	13,539,936	16,383,547	13,650,241	16,383,546
	Sundry payables	733,951	1,092,159	733,951	1,092,159
	Accrued expenses	109,070,626	132,960,026	108,639,781	132,352,060
	Other payables	14,401,338	12,541,769	14,406,497	12,520,511
		178,987,875	190,440,496	178,655,271	189,641,572



For the three months period ended 31 March 2020

		Group		Company	
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
22	Other current liabilities				
	Contract liabilities Provisions	44,893,609 30,734,479	46,806,353 27,269,070	44,511,934 30,734,479	46,745,269 27,269,070
	Total other current liabilities	75,628,088	74,075,425	75,246,412	74,014,339
23	Deferred tax and other non-current liabilities				
23.1	Deferred tax				
	Opening balance Additional tax Adjustment on consolidation	120,586,575 (6,670,906) (398,881)	109,266,019 12,829,899 (1,509,342)	113,039,867 (6,351,594) -	100,191,396 12,848,471 -
		113,516,788	120,586,575	106,688,274	113,039,867

The deferred tax assets and liabilities have been offset because the Group has a legally enforceable right to set off current tax assets against current tax liabilities. They also relate to income taxes levied by the same taxation authority.

		Group		Company	
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
23.2	Provisions				
	At beginning of period	27,340,494	21,425,130	27,340,494	21,425,130
	Additions	7,588,707	21,144,958	7,588,707	21,144,958
	Unused amounts reversed	(64,139)	(6,818,000)	(64,139)	(6,818,000)
	Utilised	(4,055,493)	(8,411,595)	(4,055,493)	(8,411,595)
	At end of period/year	30,809,569	27,340,494	30,809,569	27,340,494
	Current	30,734,479	27,269,070	30,734,479	27,269,070
	Non-current	75,091	71,424	75,091	71,424
23.3	Other non-current liabilities				
	Share based payment liability	744,591	744.591	744,591	744,591
	Derivatives	594,817	264,573	594,817	264,573
		1,339,408	1,009,164	1,339,408	1,009,164
	Total deferred tax and other non-current liabilities	114,931,287	121,667,163	108,102,773	114,120,456



		Group	0	Compa	ny
	In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
24	Lease liabilities				
	The statement of financial position shows the following	amounts relating t	to leases:		
	Current Non-current	40,463,341 517,958,452	35,099,787 481,434,369	40,463,341 517,958,452	35,099,787 481,434,369
	As at period/year end	558,421,792	516,534,156	558,421,792	516,534,156
25	Current tax payable				
	Opening balance Provision for the period/year - company income tax	<b>65,625,921</b> 29,535,993	<b>54,131,436</b> 67,813,183	<b>65,325,408</b> 29,526,665	<b>53,667,534</b> 67,677,420
	Provision for the period/year - education tax Provision for the year/ period - Nigerian Police Trust Fund	2,701,618 3,935	8,844,585 14,735	2,701,618 3,935	8,844,585 14,735
	Tax paid Income tax on dividends Withholding tax credit	- - -	(44,068,635) (18,013,744) (3,095,638)	<u>-</u> - -	(43,769,484) (18,013,744) (3,095,638)
	Closing balance	97,867,466	65,625,921	97,557,625	65,325,408

For the three months period ended 31 March 2020  $\,$ 

		Group		Company	/
		For the period	ended	For the period	ended
	In thousands of Nigerian Naira	31 Mar 2020 <sup>'</sup>	31 Mar 2019	31 Mar 2020	31 Mar 2019
26	Cash generated from operations				
	Profit before tax	76,308,430	70,096,283	78,702,408	71,059,210
	Adjustments for non cash items:				
	Finance income	(5,695,062)	(8,693,085)	(5,690,308)	(8,693,083)
	Finance cost	40,684,742	32,465,242	40,684,742	32,465,242
	Depreciation of property, plant and equipment	37,363,396	35,784,981	37,363,396	35,784,981
	Impairment of property, plant and equipment	1,045,314	-	1,045,314	-
	Depreciation of right of use assets	16,018,927	13,462,307	16,018,927	13,462,307
	Amortisation of intangible assets	8,836,552	7,316,650	7,506,947	5,978,209
	Loss on disposal of property, plant and equipment	354,465	76,270	354,465	76,270
	Movement in impairment of contracts with customers	592,500	717,935	592,500	690,738
	Impairment/(reversal of impairment) of trading inventory	306,574	(466,762)	306,574	(466,762)
	Fixed assets written off	418	-	418	-
		175,816,256	150,759,822	176,885,383	150,357,112
	Changes in working capital:			, ,	
	Movement in inventories	(133,143)	875.230	(133,143)	875.230
	Movement in trade and other receivables	(10,276,110)	(9,996,863)	(11,339,741)	(9,996,863)
	Movement in trade and other payables	(12,886,626)	(18,614,004)	(12,556,955)	(18,443,875)
	Movement in contract acquisition cost	(662,784)	(1,487,438)	(662,784)	(1,308,422)
	Movement in provisions	3,469,039	(362,541)	3,469,039	(362,541)
	Movement in contract liabilities	(1,912,744)	1,487,280	(2,233,335)	1,487,280
	Movement in derivatives	330,244	18,307	330,244	18,307
		(22,072,124)	(28,080,029)	(23,126,676)	(27,730,884)
	Cash generated from operations	153,744,132	122,679,793	153,758,707	122,626,228
	odan generated mani operations	100// 11/102	122/07/17/0		
27	Equity				
	• •				
27.1					
	27,850,000,000 ordinary shares of N0.02 each			557,000	557,000
			<u> </u>	557,000 <b>557,000</b>	557,000 <b>557,000</b>
27.2	27,850,000,000 ordinary shares of N0.02 each		=		
27.2	27,850,000,000 ordinary shares of N0.02 each  Issued and fully pald:		_	557,000	557,000
27.2	27,850,000,000 ordinary shares of N0.02 each		=	<b>557,000</b> 407,090	<b>557,000</b> 407,090
27.2	27,850,000,000 ordinary shares of N0.02 each  Issued and fully pald:		=	557,000	557,000
27.2	27,850,000,000 ordinary shares of N0.02 each  Issued and fully pald:		=	<b>557,000</b> 407,090	<b>557,000</b> 407,090
	27,850,000,000 ordinary shares of N0.02 each  Issued and fully paid: 20,354,513,050 ordinary shares of N0.02 each		=	<b>557,000</b> 407,090	<b>557,000</b> 407,090
	27,850,000,000 ordinary shares of N0.02 each  Issued and fully paid: 20,354,513,050 ordinary shares of N0.02 each  Share premium		=	407,090 407,090	557,000 407,090 407,090

## 28 Earnings per share (EPS)

Earnings per share (EPS) is calculated by dividing the profit attributable to equity holders of the Group by the weighted average number of ordinary shares outstanding at the end of the reporting period. On the other hand, diluted earnings per share is calculated by dividing the profit or loss attributable to the owners of the Company, by the weighted average number of shares outstanding after adjusting for the effects of all dilutive potential ordinary shares.

	Group For the period ended		Company For the period ended		
In thousands of Nigerian Naira	31 Mar 2020	31 Mar 2019	31 Mar 2020	31 Mar 2019	
Profit attributable to equity holders	51,146,000	48,441,374	52,821,784	49,095,575	
Weighted average number of ordinary shares	20,354,513	20,354,513	20,354,513	20,354,513	
Basic/diluted EPS (N)	2.51	2.38	2.60	2.41	



For the three months period ended 31 March 2020

#### 29 Related party transactions

Related party transactions constitute the transfer of resources, services or obligations between the Group and a party related to the Group, regardless of whether a price is charged.

Various transactions were entered into by the Group during the year with related parties. The terms of these transactions are at arm's

#### Holding and ultimate holding companies

The Company's holding company is MTN International (Mauritius) Limited, a company incorporated in the Republic of Mauritius and its ultimate holding company is MTN Group Limited, a company incorporated in South Africa. MTN Nigeria Communications PLC's subsidiaries are XS Broadband Limited, Visafone Communications Limited and Yello Digital Financial Services Limited. Their principal activities are the provision of broadband fixed wireless access service, high quality telecommunication services and mobile financial services respectively

	Group		Company	
In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
The following is a summary of transactions between the Group	and its related parties of	during the year and	balances due at ye	ear end:
Parent company: MTN International (Mauritius) Limited				
Dividends paid (excluding withholding tax):	-	93,628,636	-	93,628,636
Redemption of preference shares		112,345,104	-	112,345,104
Subsidiaries				
Visafone Communications Limited Purchases	-	-	-	33,860
Cost charged for hosting its customers on the network	-	-	-	704,355
Intercompany receivable	-	-	169,694	178,813
Yello Digital Financial Services Limited Transactions Intercompany receivable	-	-	2,157,283	1,102,719
XS Broadband Limited Transactions				
Intercompany receivable		-	613,054	613,054
Related party balances				
The Group is related to other entities in the MTN Group by virtu. The transactions with related parties during the year are as follows:		ling.		
Amounts due to related parties				
MTN Sudan	-	76,121	-	76,121
MTN Uganda	-	1,824	-	1,824
MTN Zambia	2,480	5,473	2,480	5,473
MTN Dubai	-	361,547	-	361,547
Global Trading Company	-	371,308	-	371,308
MTN Management Services Co MTN Benin	127,461	1,064,037	127,461	1,064,037
MTN (Dubai) Limited	120,044	1,194,963	120,044	1,194,963
Lonestar Communications Corporations (Liberia)	1,631	_	1,631	
MTN Procurement Global Trading Company	641,668	_	641,668	
<b>3</b> , ,	,	-		-
MTN Guinea Conakry MTN Cameroon	1,934 109	- 627,568	1,934 109	- 627,568
MTN Congo	1.948	8.690	1.948	8.690
MTN Cote d'Ivoire	1,740	168,431	1,740	168,431
MTN Ghana	19,114	770,212	19,114	770,212
MTN Guinea Bissau	-	262	-	262
MTN Namibia	-	87	-	87
MTN Rwanda	-	2,220	-	2,220
MTN South Africa	2,440	588,751	2,440	588,751
Interserve Overseas Ltd	1,864,250	2,023,424	1,864,250	2,023,424
MTN Global Connect	1,234,417	613,240	1,234,417	613,240
MTN International (Mauritius) Limited	9,628,808	8,491,775	9,628,808	8,491,775
MTN Holdings	7,806	13,612	7,806	13,612



	Group	)	Compa	any
In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
Related party transactions				
Related party balances (continued)				
Amounts due from related parties				
MTN Sudan	352	87,377	352	87,37
MTN Zambia	19,942	17,593	19,942	17,59
MTN Global Connect	7,779,913	6,292,182	7,779,913	6,292,18
Lonestar Communications Corporations (Liberia)	18,618	15,720	18,618	15,72
MTN (Dubai) Limited	6,130	-	6,130	
MTN Management Services Co	1,337,990	-	1,337,990	
MTN Afghanistan	244	259	244	25
MTN Benin	-	274,404	-	274,40
MTN Cameroon	109,602	1,688,173	109,602	1,688,1
MTN Congo	8,024	18,724	8,024	18,7:
MTN Cote d'Ivoire	8,499	339,711	8,499	339,7
MTN Ghana	11,579	719,235	11,579	719,2
MTN Guinea Bissau	10,043	8,769	10,043	8,7
MTN Guinea Conakry	12,351	13,576	12,351	13,5
MTN South Africa	131,717	749,613	131,717	749,6
MTN Group Management Services	-	2,264,945	-	2,264,9
Purchases from related parties				
MTN Sudan	8,318	3,500	8,318	3,50
MTN Swaziland	52	324	52	3:
MTN Syria	119	472	119	4
MTN Uganda	6,141	4,387	6,141	4,3
MTN Yemen	11	51	11	
MTN Zambia	1,656	799	1,656	7
MTN (Dubai) Limited	825,555	2,388,054	825,555	2,388,0
MTN South Sudan	2,612	708	2,612	7
Global Trading Company	-	1,106,047	-	1,106,0
MTN Global Connect	-	17,144	-	17,1
Lonestar Communications Corporations (Liberia)	915	4,236	915	4,2
MTN Namibia	116	401	116	4
MTN Benin	479,323	48,146	479,323	48,1
MTN Cameroon	80,591	35,133	80,591	35,1
MTN Congo	1,347	1,045	1,347	1,0
MTN Cote d'Ivoire	22,182	9,968	22,182	9,9
MTN Cyprus	566	1,645	566	1,6
MTN Ghana	239,863	96,111	239,863	96,1
MTN Guinea Bissau	234	813	234	8
MTN Guinea Conakry	286	912	286	9
MTN Irancell	197	339	197	3
MTN Rwanda	684	5,449	684	5,4
Mobile Telephone Networks (Pty) Ltd	217,295	35,156	217,295	35,15
MTN Procurement Global Trading Company	275,564	-	275,564	



For the three months period ended 31 March 2020

	Group		Company	
In thousands of Nigerian Naira	31 Mar 2020	31 Dec 2019	31 Mar 2020	31 Dec 2019
Related party transactions				
Related party balances (continued)				
Sales to related parties				
MTN Sudan	17	34,828	17	34,828
MTN Swaziland	216	264	216	264
MTN Syria	25	57	25	57
MTN Uganda	1,041	12,693	1,041	12,693
MTN Yemen	45	11	45	11
MTN Zambia	3,744	17,410	3,744	17,410
MTN South Sudan	2,867	3,176	2,867	3,176
MTN Namibia	515	1,230	515	1,230
MTN Global Connect	-	6,292,182	-	6,292,182
Lonestar Communications Corporations (Liberia)	623	2,753	623	2,753
MTN Benin	2,803	926,984	2,803	926,984
MTN Cameroon	3,391	518,852	3,391	518,852
MTN Congo	133	9,655	133	9,655
MTN Cote d'Ivoire	481	168,799	481	168,799
MTN Cyprus	7	369	7	369
MTN Ghana	271	4,000,391	271	4,000,391
MTN Guinea Bissau	62	364	62	364
MTN Guinea Conakry	153	5,748	153	5,748
MTN Irancell	166	29	166	29
MTN Rwanda	116	1,340	116	1,340
Mobile Telephone Networks (Pty) Ltd	653	516,972	653	516,972

The receivables from related parties arise mainly from professional, roaming and interconnect services transactions rendered on behalf of other operations within MTN Group. These are due one month after the date of rendering of service. No provisions are held against receivables from related parties.

Trade payables to related parties arise mainly from professional fees, interconnect, roaming service transactions rendered on MTN Nigeria's behalf by other operations within the MTN Group and are due one month after the date of purchase.



For the three months period ended 31 March 2020

### 30 Financial instruments

## 30.1 Accounting classes and fair values

Group and Company	Amortised Cost	Fair value through profit or loss	Fair value through other comprehensive income	Total Carrying Amount
In thousands of Nigerian Naira				
31 March 2020				
Current financial assets				
Trade and other receivables	51,141,316	-	-	51,141,316
Current investments	48,458,305	17,938,105	8,145,886	74,542,296
Cash at bank and on hand	178,985,136	-	-	178,985,136
Restricted cash	39,534,670 318,119,427	17.000.105	- 0.145.007	39,534,670
	310,119,427	17,938,105	8,145,886	344,203,418
Non-current financial liabilities	360,059,488			360,059,488
Borrowings Derivative	300,039,400	E04.017	-	
Lease liabilities	E17.0E0.4E0	594,817	-	594,817
Lease liabilities	517,958,452 <b>878,017,940</b>	594,817		517,958,452 878,612,757
	070,017,740	374,017	<u> </u>	070,012,737
Current financial liabilities	41,242,023			41,242,023
Trade payables Current borrowings	50,197,579	_	_	50,197,579
Accrued expenses	109,070,626	_	_	109,070,626
Other payables	14,401,338	-	_	14,401,338
Trade payables - related parties	13,539,936	-	-	13,539,936
Lease liabilities	40,463,341	-	-	40,463,341
	268,914,843	-	-	268,914,843
	1,146,932,783	594,817	-	1,147,527,600
31 December 2019				
Current financial assets				
Trade and other receivables	47,243,994	-	-	47,243,994
Current Investments	45,056,763	3,634,024	6,135,782	54,826,569
Cash at bank and on hand	116,277,629	-	-	116,277,629
Restricted cash	38,049,589	2 (24 024	- ( 125 702	38,049,589 256,397,781
	246,627,975	3,634,024	6,135,782	250,397,781
Non-current financial liabilities	380,088,780			200 000 700
Borrowings Derivatives	380,088,780	264,573	- -	380,088,780 264,573
Lease liabilities	481,434,369	204,373	<del>-</del>	481,434,369
Lease habilities	861,523,149	264,573	<del>-</del>	861,787,722
Current financial liabilities	<u> </u>	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
Trade and other payables	27,462,995	-	_	27,462,995
Borrowings	32,453,044	-	-	32,453,044
Accrued expenses	113,411,051	=	<del>-</del>	113,411,051
Other payables	428,660	-	-	428,660
Amount due to related parties	16,383,546	-	-	16,383,546
Lease liabilities	35,099,787	-	<u> </u>	35,099,787
	225,239,083 1,086,762,232	264,573	-	225,239,083 1,087,026,805



For the three months period ended 31 March 2020

#### 30 Financial instruments (continued)

### 30.2 Fair value estimation

Where a financial asset or liability is carried on the statement of financial position at fair value, additional disclosure is required. In particular, the fair values need to be classified in accordance with the 'fair value hierarchy'. This fair value hierarchy distinguishes between different fair value methodologies based on the level of subjectivity applied in the valuation. The fair value hierarchy is split into the following levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities (e.g. the price quoted on a stock exchange for a listed share),

Level 2: Valuation techniques with inputs other than quoted prices (included within level 1) that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (e.g. a valuation that uses observable interest rates or foreign exchange rates as inputs),

Level 3: Valuation techniques with inputs that are not based on observable market data (that is, unobservable inputs) (e.g. a valuation that uses the expected growth rate of an underlying business as input).

The Group's financial instruments measured at fair value are presented below.

Group and Company	Level 1	Level 2	Level 3	Total
In thousands of Nigerian Naira				
31 March 2020				
Assets				
Treasury bills and bonds held at FVTPL	17,938,105	-	-	17,938,105
Treasury bills and bonds held at FVOCI	8,145,886	-	-	8,145,886
	26,083,991	-	-	26,083,991
Liabilities				
Derivatives	-	594,817	-	594,817
_		594,817		594,817
31 December 2019				
Assets				
Treasury bills and bonds held at FVTPL	3,634,024	-	-	3,634,024
Treasury bills and bonds held at FVOCI	6,135,782	=	=	6,135,782
_	9,769,806	<u>-</u>	-	9,769,806
Liabilities				
Derivatives	<del>-</del>	264,573	-	264,573
<del>-</del>		264,573	-	264,573

### Fair value measurements for financial instruments not measured at fair value.

Financial assets and financial liabilities at amortised cost – The carrying value of current receivables and liabilities measured at amortised cost approximates their fair value.

The fair values of the majority of the non-current liabilities measured at amortised cost are also not significantly different from their carrying values.



For the three months period ended 31 March 2020

#### 30 Financial instruments (continued)

#### 30.3 Financial assets and liabilities subject to offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position where the Group currently has a legally enforceable right to offset the recognised amounts, and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. Interconnect partners payables are offset against its receivables and reported on a net basis in the statement of financial position.

The following table presents the Group's financial assets and liabilities that are subject to offsetting:

	Gross amount	Amount offset	Net amount
In thousands of Nigerian Naira			
31 March 2020			
Current financial assets			
Interconnect receivables	24,661,359	10,486,576	14,174,783
	24,661,359	10,486,576	14,174,783
Current financial liabilities			
Interconnect payables	14,389,433	10,486,576	3,902,856
	14,389,433	10,486,576	3,902,856
31 December 2019		_	_
Current financial assets			
Interconnect receivables	24,618,126	10,348,523	14,269,603
	24,618,126	10,348,523	14,269,603
Current financial liabilities			
Interconnect payables	13,915,264	10,348,523	3,566,741
	13,915,264	10,348,523	3,566,741

#### 31 Events after the reporting period

#### 31.1 Exchange rate adjustment

Towards the end of the quarter the Central Bank of Nigeria (CBN) adjusted the official exchange rate from N305 to N360, while the NAFEX rate depreciated from N360 level to N380 level as a result of the pressure on the global oil price. The full impact of this will be seen in subsequent period.

#### 31.2 Covid - 19

On 29 March 2020, the Federal Government of Nigeria issued an Executive Order in response to the COVID-19 pandemic. This was part of **Government's** measures to curb the spread of the virus in Nigeria. The Government announced among other things a ban on flights in and out of Nigeria as well as a lockdown of the Federal Capital Territory - Abuja, Lagos and Ogun States for an initial period of 14 days, which was subsequently extended by another 14 days on 13 April 2020. The Executive Order also classifies telecommunications as essential services.

The pandemic has triggered demand and supply chain disruption, resulting in the slowdown of economic activities. We recognise the immense importance of reliable telecommunications services and have taken the necessary steps to ensure that our services remain available to our customers, in spite of the disruption. We also launched our 'Y'ello Hope Package' in the first phase of a broad set of investments deployed in support of the national effort to contain the spread of the COVID-19 virus.

In view of the fact that the impact of COVID-19 is just evolving, it is currently too early to reliably quantify the direct or indirect financial effects on our business. However, the potential areas of impact and focus include: supply chain, management of credit and liquidity, currency risk, counterparty risk and potential revenue impacts from reduced consumer spend. The Group is assessing the impact on potential areas identified. The outcome of this assessment will be reflected in our subsequent interim results.

### 32 Securities Trading Policy

MTN Nigeria Communications Plc has in place a Securities Trading Policy which guides the Board and employees when effecting transactions in the **Company's** shares. The Policy provides for periods for Dealing in Shares and other Securities, established communication protocols on periods when transactions are not permitted to be effected on the **Company's** Shares as well as disclosure requirements when effecting such transactions.

Insiders covered in this Policy have not notified the Company of any dealing in the **Company's** Securities within this period and the Company is not aware of any breach of this Policy within the period.